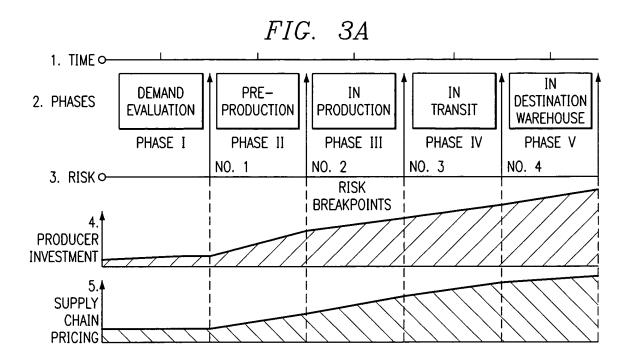
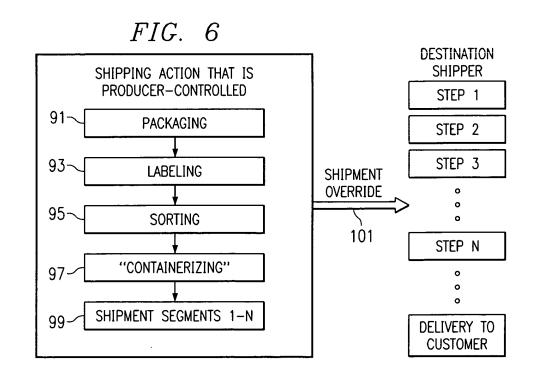


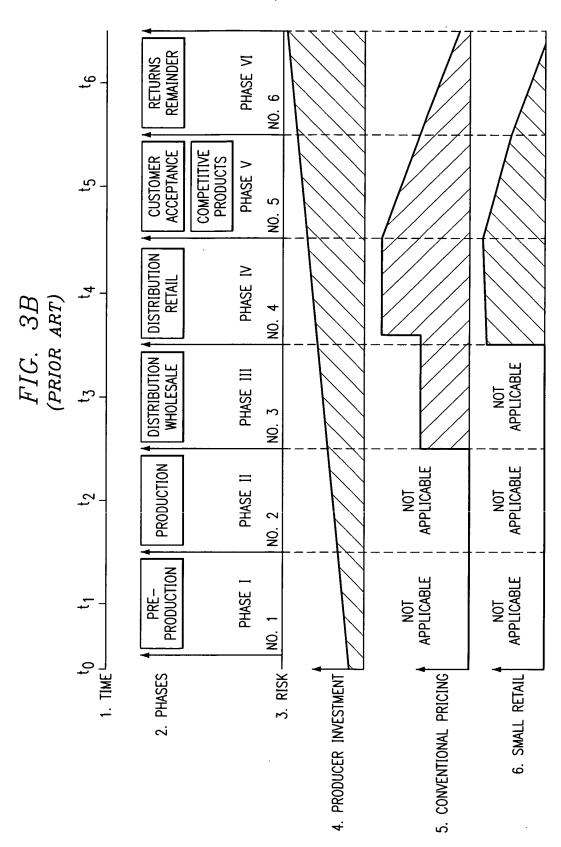
17-

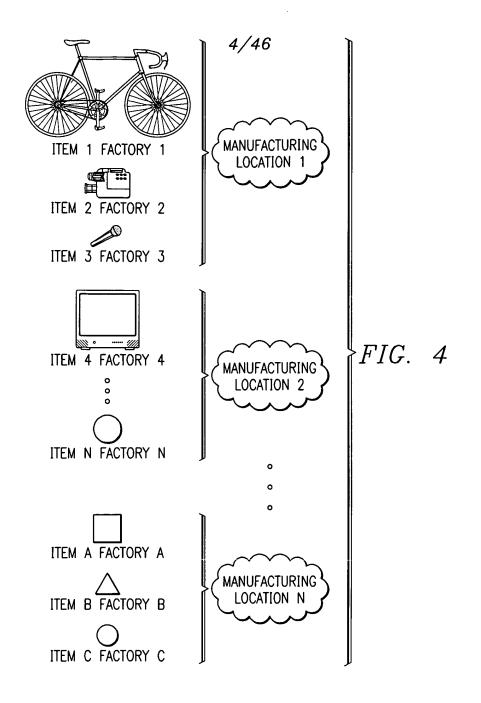
2/46

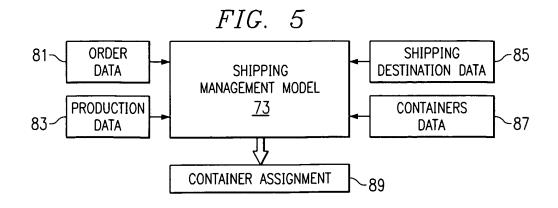


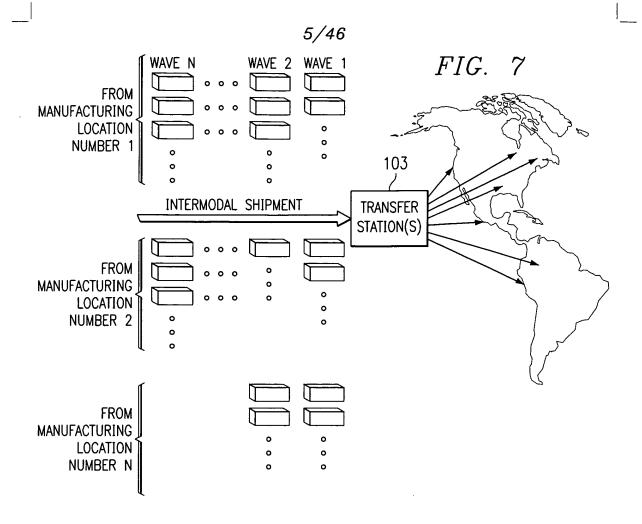


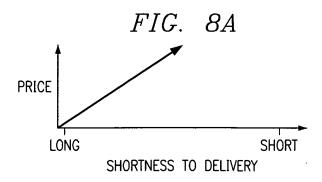


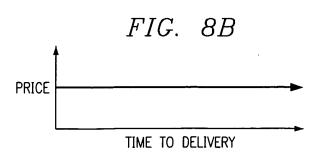




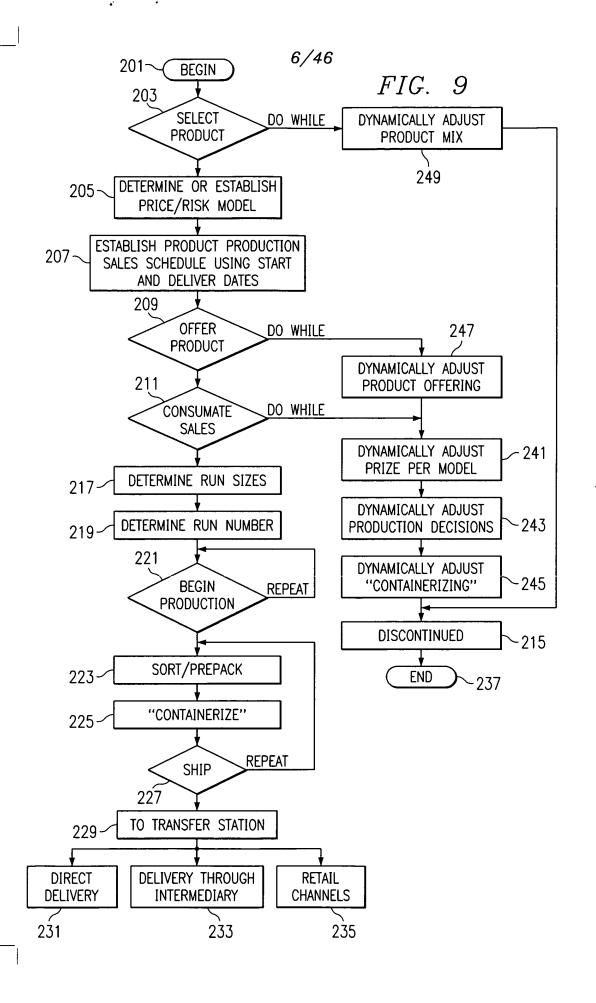








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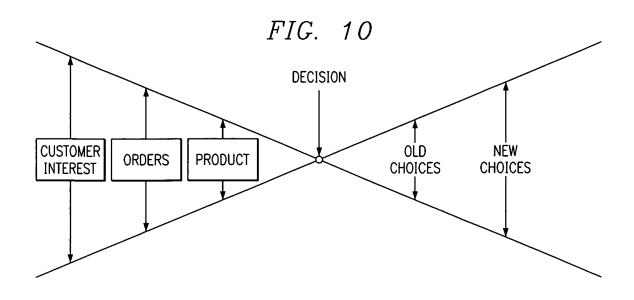
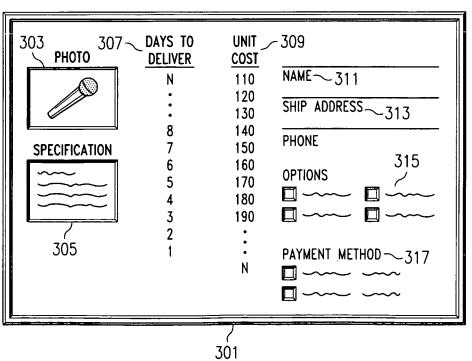


FIG. 11



307	321	323 8/	46 325	327 /	329
DAYS TO DELIVER	COST OF MONEY	RIŠK OF OBSOLENCE	EXOGENOUS RISK	CURRENCY RISK	FACTORY COST
N	10.00 10.00 10.00 10.00 20.00 20.00 20.00 30.00 30.00	0.40 0.00 0.00 0.00 0.00 0.00 0.00 0.00	= > > < < > < < < < < < < < < < < < < <	=	= > > > > > > > > > > > > > > > > > > >
N	30.00 : : N	FIG	. 12	N 309	> : N

PRICE A (STYLE 1)=MANUFACTURER COST
$$+(Y*\frac{R}{365})$$
 $+P[ITEM RISK]$ $+P[\frac{\$1000-0}{ORDER RISK}]$ R=REAL COST OF MONEY APR Y=DAYS OF FINANCING

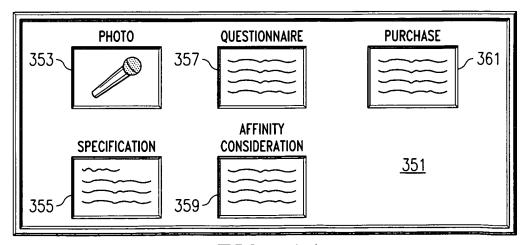


FIG. 14

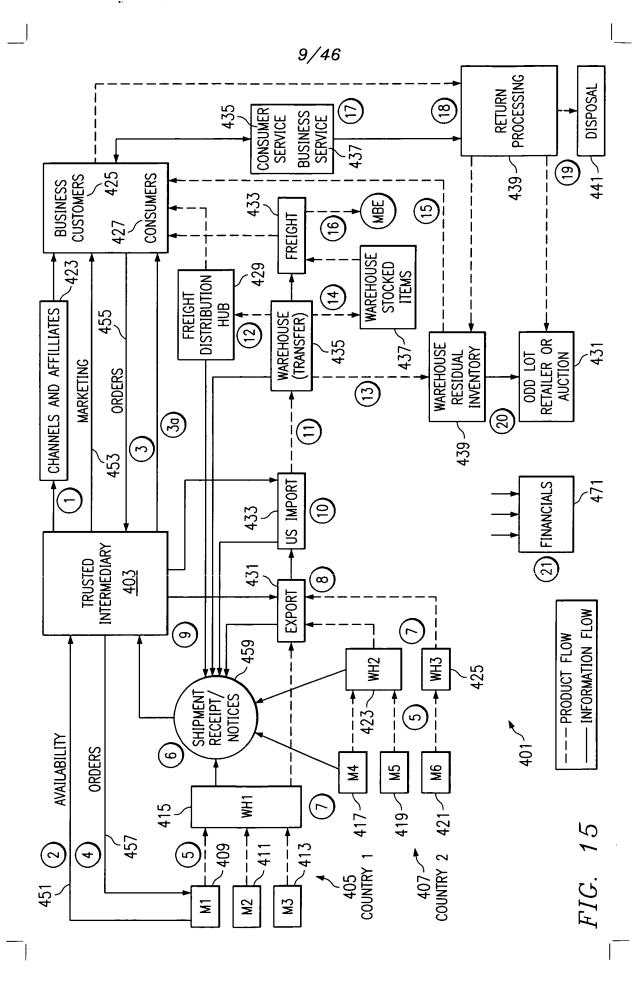


FIG. 16A

501

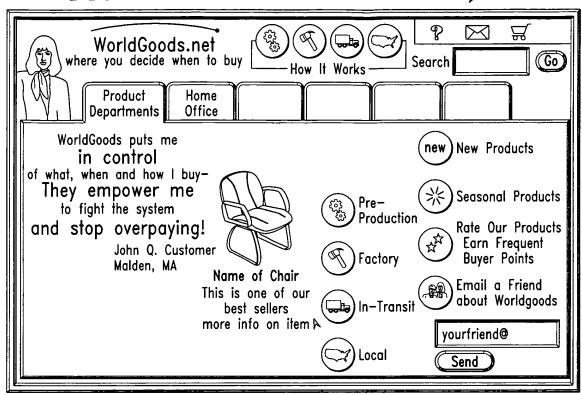


FIG. 16B

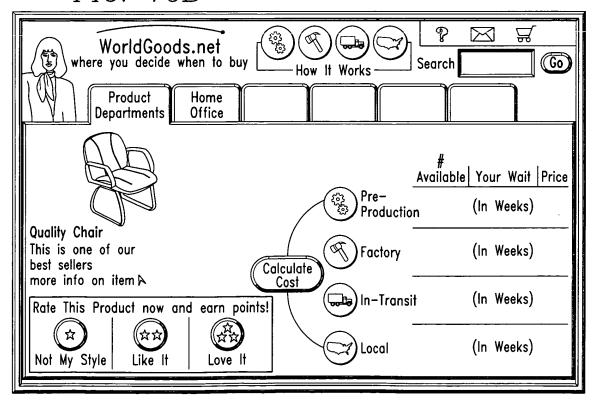


FIG. 17A

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III A Y I UNIII. A	luct Gallery avorites	Outdoor Furniture Garden & Lighting Prem Indoor Decor Hearth & A&Q Access
I THE CONTROLLY	Welcome John	nn Doe!
Advanced: Search: Browse:	69 Records	
Product Gallery 🔻	Requery	
Log Out:	Search Result	
About Supply Chain Pricing:	3/PCS SET	Price Quantity Time to Offer Order Expires Minimum Closed:
Contact Customer Service:	CASTLE HARDWOOD PLANTER	3/9/2000 4 3/9/2000 4
Order Pad:		\$68.19 6/24/2000 4
Your Account:		\$76.37 28 3-7 days 9/23/2000 1
Dealer Forum:		Quantity Time to Offer Order
Testimonials:	2 TIER ROUNE	ID Price Available Delivery Expires Minimum
About Us:	PLANT STAND	
Help:		\$17.92 Closed: 6/22/2000 4
FAQ's:	X	\$20.07 3 3-7 days 9/21/2000 1
	SLAT STYLE	Price Quantity Time to Offer Order Available Delivery Expires Minimum
	BENCH	\$74.38 Closed: 4
		\$81.82 Closed: 6/13/2000 4
		\$91.64 2 2-7 days 9/12/2000 1
	ORCHID	Price Quantity Time to Offer Order Available Delivery Expires Minimum
	ROUND TABLE	\$69.90 Closed: 4
		\$76.80 Closed: 6/13/2000 4
		\$86.12 9 3-7 days 9/12/2000 1

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FIG. 17B

ORCHID		Price	Quantity Available	Time to Delivery	Offer Order Expires Minimum
ARMCHAIR		\$11.50	-	-	Closed: 4 3/9/2000 4
		\$15.65	-	-	Closed: 6/13/2000 4
Mari I		\$51.13	9	3-7 days	9/12/2000 2
ORCHID		Price	Quantity Available	Time to Delivery	Offer Order Expires Minimum
BENCH		\$82.06	-	-	Closed: 4 3/9/2000 4
		\$90.27	-	-	Closed: 6/13/2000 4
		\$101.10	9	3-7 days	9/12/2000 1
5/PCS ROSE		Price	Quantity Available	Time to Delivery	Offer Order Expires Minimum
ALUMINUM GARDEN SET		\$202.99	-	-	Closed: 3/9/2000 4
		\$223.29	-	-	Closed: 6/13/2000 ⁴
		\$250.08	2	3-7 days	9/12/2000 2
ROSE VINE		Price	Quantity Available	Time to Delivery	Offer Order Expires Minimum
MATCHING BENCH		\$63.89	-	-	Closed: 3/9/2000 4
		\$70.26 -	-	-	Closed: 4 6/3/2000
		\$78.71	3	3-7 days	9/2/2000 1
5/PCS	_	Price	Quantity Available	Time to Delivery	Offer Order Expires Minimum
IMPERIAL CAST GARDEN		\$221.99	-	-	Closed: 3/9/2000 4
SET		\$244.19	-	-	Closed: 6/13/2000 4
A A A		\$273.49	_	-	Closed: 9/12/2000 4 SOLD

FIG. 17C

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5/PCS		Price	Quantity Available	Time to Delivery	Offer Order Expires Minimum
SÉLECT CAST GARDEN SET		\$221.99	-	_	Closed: 3/9/2000 4
		\$244.19	-	-	Closed: 6/13/2000 4
LA HA		\$273.49	9	3-7 days	9/12/2000 1
5/PCS ALUMINUM &		Price	Quantity Available	Time to Delivery	Offer Order Expires Minimum
WICKER PATIO SET		\$221.72	10	3-7 days	6/30/2000 1
STE STE					
WICKER &		Price	Quantity Available	Time to Delivery	Offer Order Expires Minimum
ALUMINUM BISTRO SET		\$74.05	-	-	Closed: 3/9/2000 4
		\$81.46	-	-	Closed: 4/26/2000 4
		\$91.23	3	3-7 days	7/30/2000 1
3/PCS ALUMINUM		Price	Quantity Available	Time to Delivery	Offer Order Expires Minimum
AND WICKER BISTRO SET		\$119.87	-	-	Closed: 9/26/2000 4 SOLD
7-1/2', 6 RIE] _	Price	Quantity Available	Time to Delivery	Offer Order Expires Minimum
STANDARD UMBRELLA		\$27.76	-	-	Closed: 3/9/2000 4
HUNTER GREEN		\$30.54	-	-	Closed: 6/13/2000 4
		\$34.20	-	-	Closed: 4 SOLD
7-1/2', 6 RIE		Price	Quantity Available	Time to Delivery	Offer Order Expires Minimum
STANDARD UMBRELLA		\$27.76		-	Closed: 3/9/2000 4
BLUE		\$30.54	-	-	Closed: 6/13/2000 4
		\$34.20-	<u>-</u>	_	Closed: 9/12/2000 4 SOLD

HOW DOES THE IMPORT SYSTEM WORK NOW?

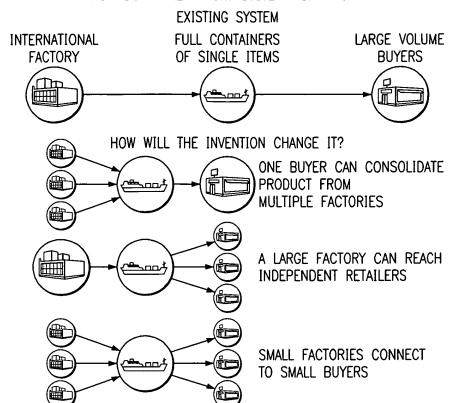
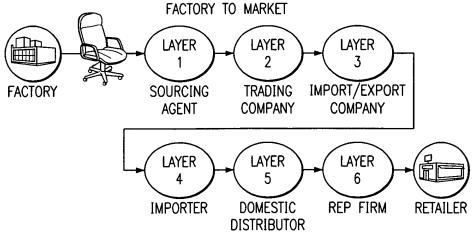


FIG. 18A

THE INVENTION ELIMINATES MULTIPLE LAYERS IN THE INTERNATIONAL SUPPLY CHAIN HOW DOES A FACTORY REACH THE MARKET TODAY?

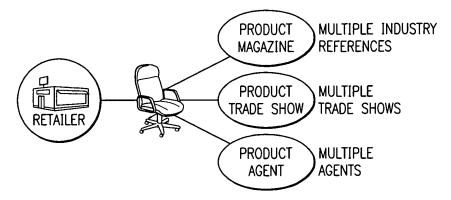


EACH PRODUCT CATAGORY CAN HAVE AS MANY AS SIX LAYERS BETWEEN THE FACTORY AND RETAILER

FIG. 18B

RETAILER TO SOURCE OLD SOURCING METHOD

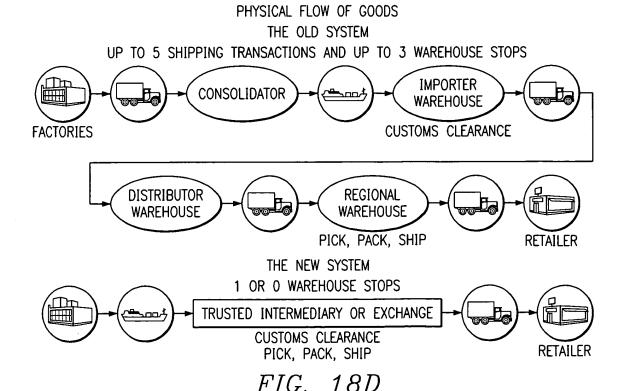
EACH PRODUCT CATAGORY HAS ITS OWN UNIQUE PATH TO SUPPLY WHICH MAKES IT DIFFICULT FOR INDEPENDENT RETAILERS TO SOURCE A VARIETY OF GOODS



EXCHANGE RETAILERS ENJOY A "SINGLE POINT OF CONTACT" TO MULTIPLE PRODUCT CATAGORIES AND MULTIPLE FACTORIES

THE EXCHANGE EMPOWERS INDEPENDENT RETAILER PURCHASING PERSONNEL INDEPENDENTS CAN NOW COMPETE IN BOTH PRICE AND SELECTION WITH NATIONAL CHAINS

FIG. 18C



PAYMENT FLOW

TRADITIONAL MODEL

UP TO 5 FINANCIAL/ACCOUNTING TRANSACTIONS IN UP TO 5 SYSTEMS

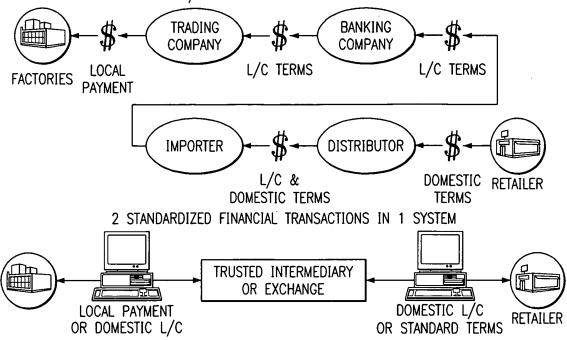
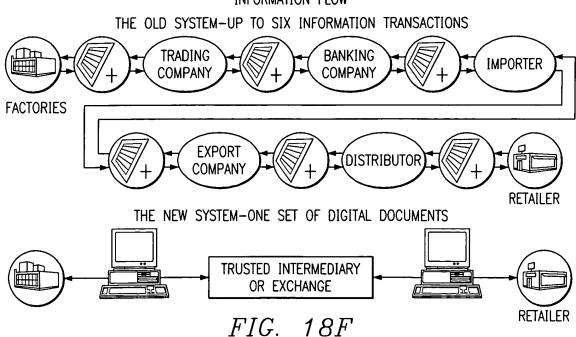
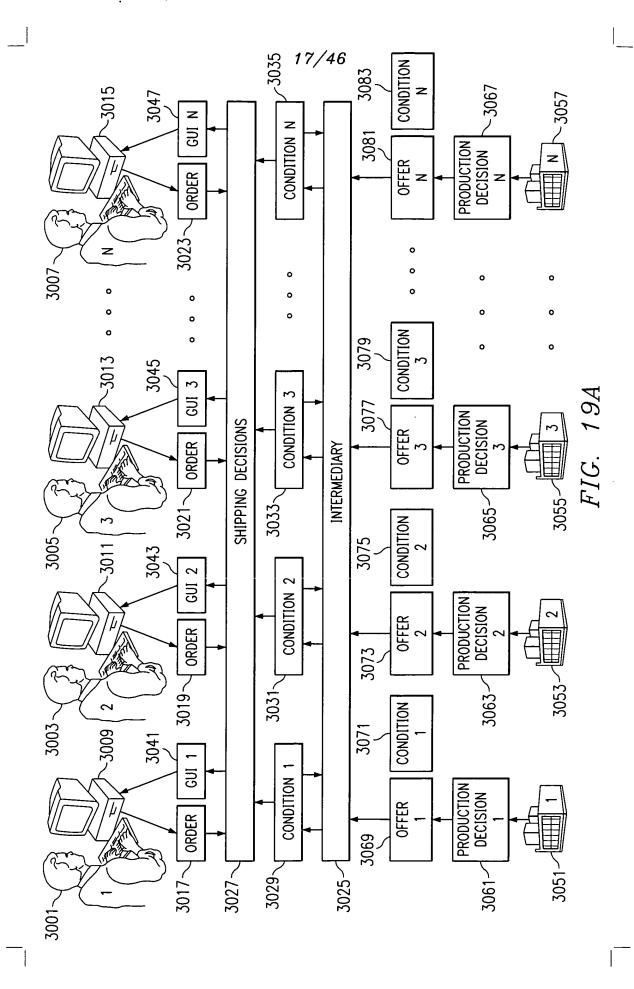


FIG. 18E

ENABLES MORE EFFICIENT TRANSACTIONS INFORMATION FLOW





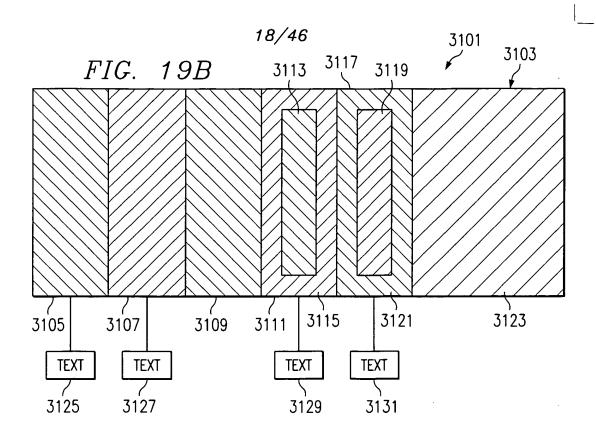
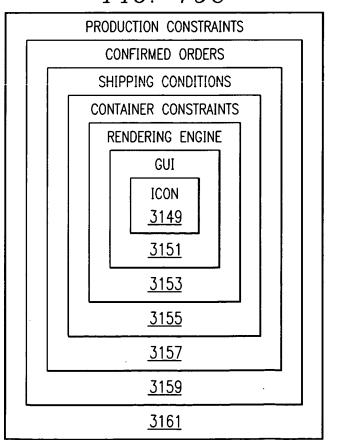
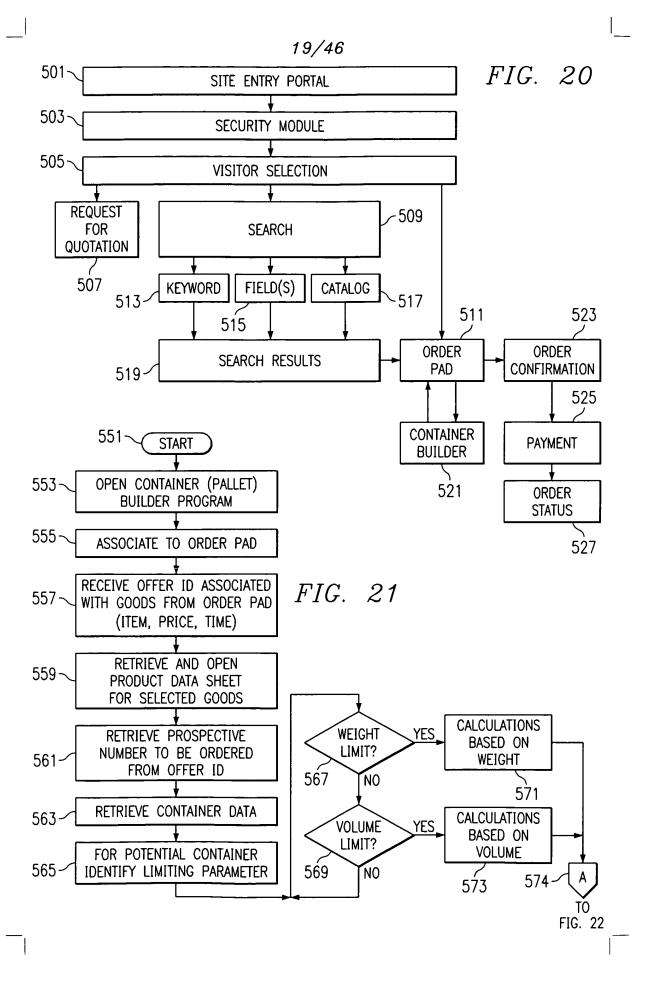
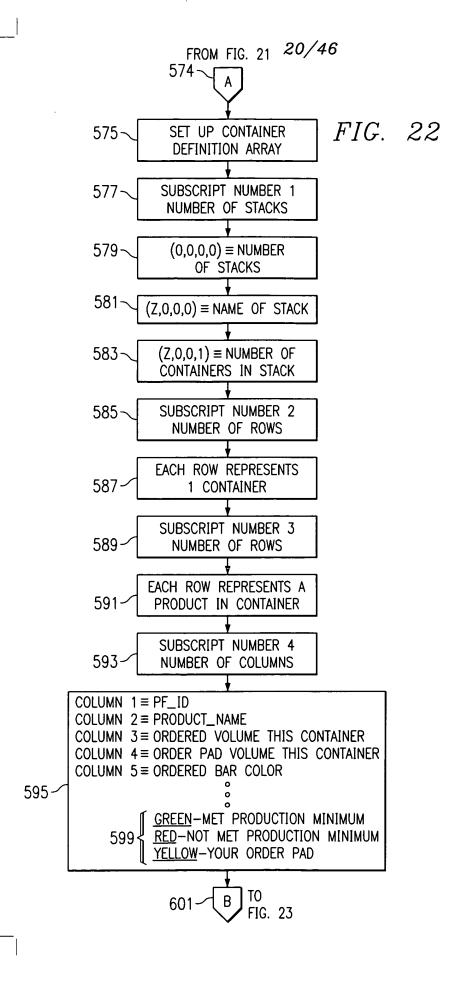
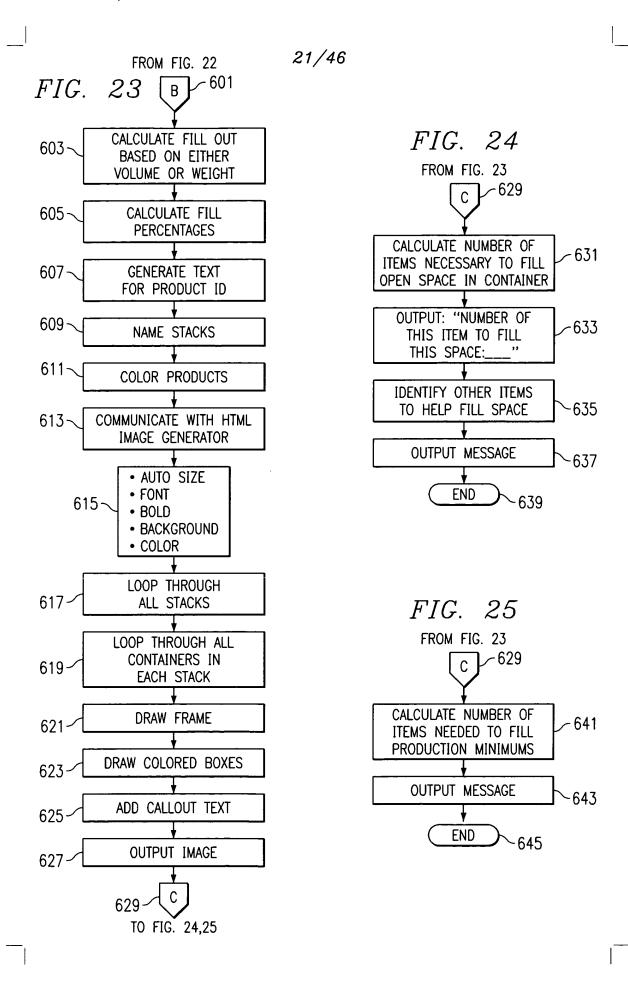


FIG. 19C

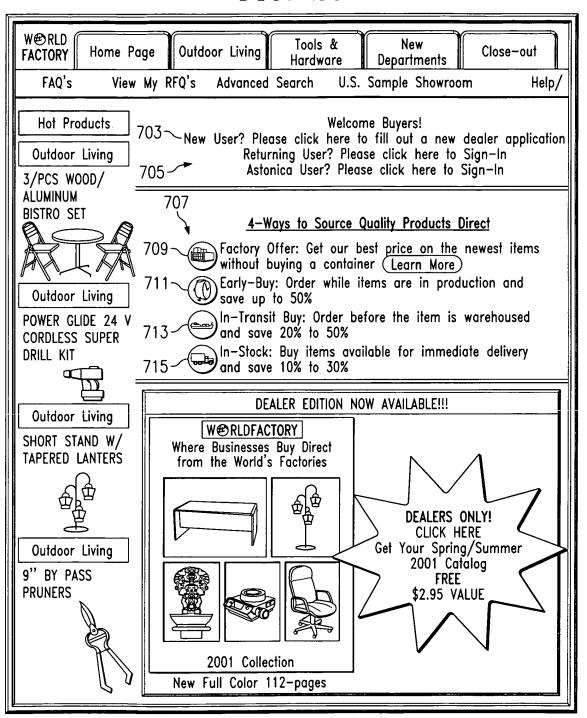








BUYER'S PORTAL 701



717

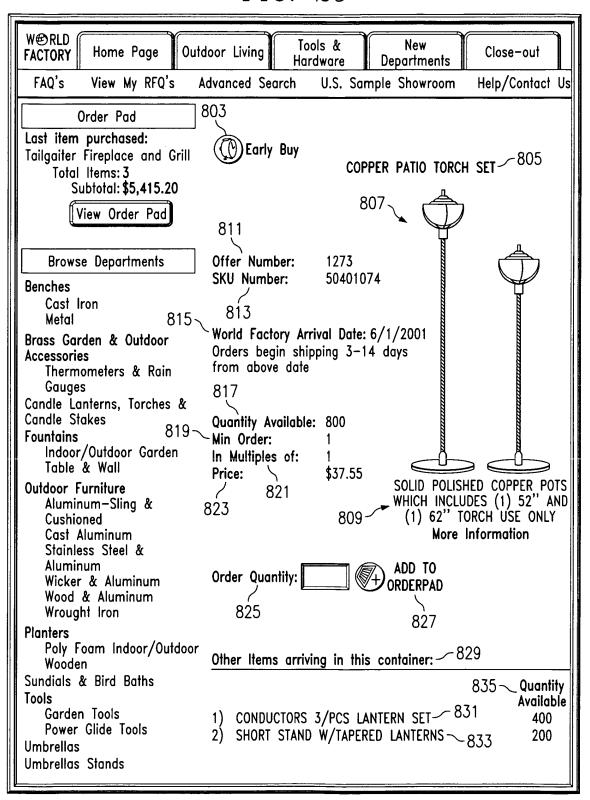
23/46

W ® RLD Factory	Home P	age	Outdoo	r Living	Tools Hardw	A I	New Departments	Close-out
FAQ's	View My	RFQ's	Advan	ced Search	U.	S. Sample	Showroom	Help/Contact Us
17	3 Items F	ound		740	742	744	746	748
719	" METAL	TRANSPL	ANTER	Production Level	Price	Minimum Order	WorldFactory Arrival Date	Qty Available
721~			741		\$0.45	1	3/15/2001	2160
10	" METAL	TROWEL		Production Level	Price	Minimum Order	WorldFactory Arrival Date	Qty Available
723 [/]			743		\$0.45	1	3/15/2001	2160
	' TWO-TIE ABRELLA, B		ET	Production Level	Price	Minimum Order	WorldFactory Arrival Date	Qty Available
72	25	_	745		\$50.88	1	4/15/2001	10
	' TWO-TIE MBRELLA, H			Production Level	Price	Minimum Order	WorldFactory Arrival Date	Qty Available
72	27		747		\$50.88	1	4/15/2001	25
	' TWO-TIE MBRELLA, N		ΞŢ	Production Level	Price	Minimum Order	WorldFactory Arrival Date	Qty Available
72	29		749		\$50.88	1	4/15/2001	10
11	" METAL	WEEDER		Production Level	Price	Minimum Order	WorldFactory Arrival Date	Qty Available
731			751	<u></u>	\$0.45	1	3/15/2001	2160
	.'' ALUMINI ANSPLANTE			Production Level	Price	Minimum Order	WorldFactory Arrival Date	Qty Available
73	3	>	753		\$2.40	1	3/15/2001	3168

751

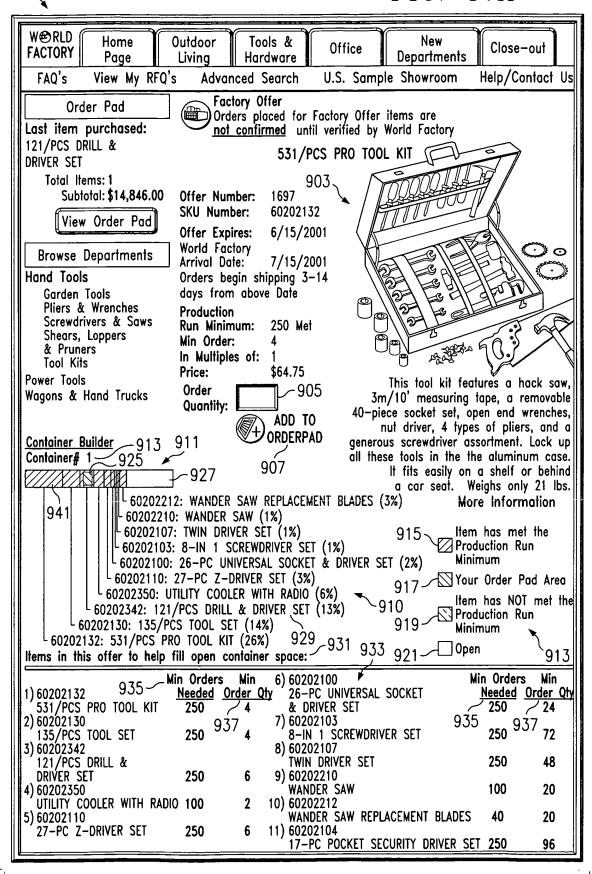
W®RLD PRODUCT DATA SHEET 753 FACTORY								
Product Category: Interior: ~761								
SKU/Ref#: 150800001~763								
UPC#: 685795010931~765								
Unit of Measure: Each ~767								
Item Name: JUTE RUG-BURGUNDY ~769								
Item Description: 2500 GR/SQM (GROSS WEIGHT), 100% JUTE YARN, FIRE RESISTANT, ANTIBACTERIA, REACTIVE DYE, BURGUNDY AND NATURAL COLORS. ABSORBENT 10 TIMES THE NOISE LEVEL OF SYNTHETIC CARPET, HUMIDITY REGULATING, HAS NONE OF THE TOXIC FUMES OF SYNTHETIC FIBRES, STATIC FREE, 771								
Primary Material: Other Material(s): 774								
Color: 0ther: 775 Size: 776 Other: 778								
Recommended Price: 777 780 MSRP: \$24.19								
Dimensions and Shipping Information:								
Product Dimensions: ~781 Cubic Dim: Shipping Information: ~7	I t							
Assembled (UOM): in 13.78 X 23.62 X 0.00 cu in W Max. UOM Qty per 20'/40 cm 35.00 X 60.00 X 0.00 cu cm W	o' Cnt: a/b							
Package (UOM): in 13.78 X 23.62 X 0.00 cu in X cm 35.00 X 60.00 X 0.00 cu cm X Kra	Type: ft Box							
Case: in <n a=""> cu in Y cu cm Y</n>	Case:							
Master Carton: in 13.78 X 23.62 X 0.00 cu in Z cm 35.00 X 60.00 X 0.00 cu cm Z	arton:							
Net Weight (UOM): N/A 787 Gross Weight (UOM): 5.50 lbs Gross Case Weight: Gross Master Carton Weight: 6.38 lbs UPS Capable? UPS Weight (lbs): 6 Zone2: Zone3: Zone4: Zone5: Zone6: Zone7: Zo	ster rton es 7 Zone8: \$5.94							

801



851

W € RLD FACTORY WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES
Edit Offer# 1273 ACME LIGHTING LIMITED-Account# 99- 853 855
Document Last Edited: R_SAYNER on 3/13/2001 7:42:42: AM More
Offer Status: Active ~857
Item Offer Information: 859 Container # <unknown> 864 866 868 870</unknown>
860 862 *Minimum *Minimum *Cost *Maximum Earliest/Actual Help Item Production Order (\$/Unit of Order Production Date Help Quantity Quantity Measure) Quantity
SHORT STAND 416 1 1.00 1500 April 1 2001 LANTERNS Convert to Actual Production Date?
861 Production 22.90 (26.80) 28.95 (35.65)
COPPER PATIO 440 1 1.00 15000 April 1 2001 TORCH SET
863 Production 33.55 (37.55) 39.89 42.89 42.89
CONDUCTORS 256 1 1.00 15000 April 1 2001 LANTERN SET
Production 56.17 (58.79) 61.29 65.50 65.50
Enter Offer Minimum Constraint: <u>Example</u>
○ 20 foot container ○ 40 foot container ○ US Dollar Minimum or more total order value
Offer Comments: 869 Offer Acceptance Information: 877 *Factory Offer February 20 2001
General Offer Shipping Information: *Estimated Cash on Delivery
871 FOB Port May 1 2001 Consignment to World Factory
873 - *FOB Port: Shanghai Regularly Scheduled Production Run?
875 *Estimated World Factory June 1 2001 Finish 883 Arrival Date:



IN PLATABLE II THE BELL OF THE STATE OF THE	ew Close-out
FACTORY Page Living Hardware Office Depar	iments
Order Pad Factory Offer Orders placed for Factory Offer items ar	
Last item purchased: Orders placed for racinty order listing at a confirmed until verified by World Fa	ctory
WITH RADIO UTILITY COOLER WITH RA	DIO
Total Items: 2 Subtotal: \$45,463.84 Offer Number: 1697	
View Order Pad SKU Number: 60202350 Offer Expires: 6/15/2001	
Browse Departments World Factory	
Hand Tools Garden Tools Garden Tools Orders begin shipping 3-14 days from above Date	
Pliers & Wrenches Screwdrivers & Saws Shears, Loppers Run Minimum: 100 Met	:00
& Pruners Min Order: 2 Tool Kits In Multiples of: 1 This	cooler/lunchbox features a
Power Tools Price: \$31.63 built-in All	1/FM radio, has a durable tic exterior, rugged handle
Container Builder Quantity: Quantity: Quantity	adjustable shoulder strap. rates on 4 "AA" Batteries.
Container# 1 ORDERPAD	More Information
60202130: 135/PCS TOOL SET (6% /0% 0. 60202132: 531/PCS PRO TOOL KIT (26% /0% 0. 1003	
Container# 2	
1007 1009 60202212: WANDER SAW REPLACEMENT BLADES (3%)	Item has met the
60202210: WANDER SAW (1%) 60202107: TWIN DRIVER SET (1%)	Production Run Minimum
60202103: 8-IN 1 SCREWDRIVER SET (1%) 60202100: 26-PC UNIVERSAL SOCKET & DRIVER SET (2%)	∑Your Order Pad Area Item has NOT met the
60202110: 27-PC Z-DRIVER SET (3%) 60202342: 121/PCS DRILL & DRIVER SET (13%)	Production Run Minimum
L 60202130: 135/PCS TOOL SET (8%) Items in this offer to help fill open container space:	☐ Open
Min Orders Min 6) 60202100 1) 60202350 Needed Order Qty 26-PC UNIVERSAL SOCKET	Min Orders Min Needed Order Qty
UTILITY COOLER WITH RADIO 100 2 & DRIVER SET	250 24
531/PCS PRO TOOL KIT 250 4 8-IN 1 SCREWDRIVER SET 8) 60202107	250 72
135/PCS TOOL SET 250 4 TWIN DRIVER SET 4) 60202342 9) 60202210 121/PCS DRILL & WANDER SAW	250 48 100 20
121/PCS DRILL & WANDER SAW DRIVER SET 250 6 10) 60202212 5) 60202110 WANDER SAW REPLACEMENT	
27-PC Z-DRIVER SET 250 6 11) 60202104 17-PC POCKET SECURITY D	

FIG. 31C

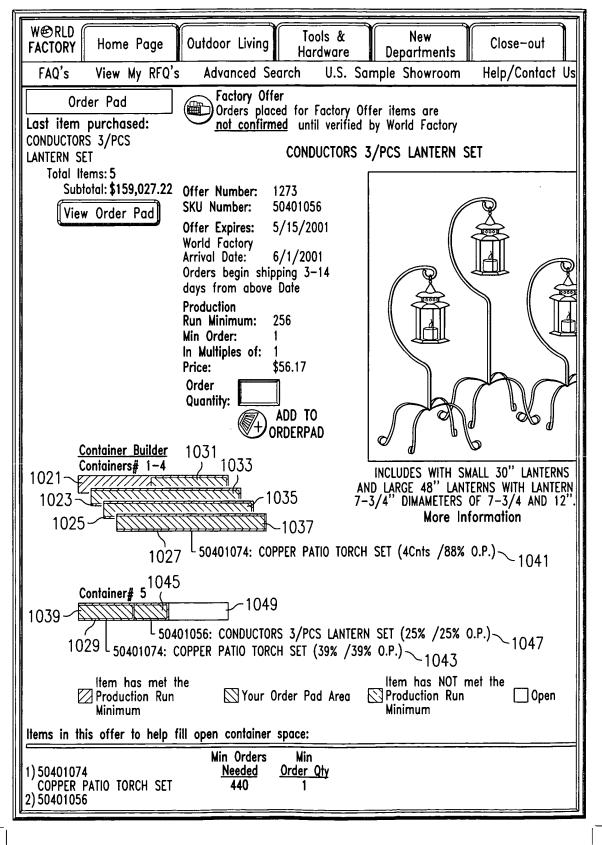


FIG. 31D

W⊕RLD Home Page Outdoor Living Tools & New Departments Close-out
FAQ's View My RFQ's Advanced Search U.S. Sample Showroom Help/Contact Us
Order Pad Last item purchased: Tailgaiter Fireplace and Grill Total Items: 5 Subtotal: \$155,881.70 Factory Offer Orders placed for Factory Offer items are until verified by World Factory CONDUCTORS 3/PCS LANTERN SET
View Order Pad Offer Number: 1273 SKU Number: 50401056 Offer Expires: 5/15/2001 World Factory Arrival Date: 6/1/2001 Orders begin shipping 3–14 days from above Date Production Run Minimum: 256 Min Order: 1 In Multiples of: 1 Price: \$56.17 Order Quantity: ADD TO ORDERPAD
Container Builder Containers# 1-4 1021 INCLUDES WITH SMALL 30" LANTERNS AND LARGE 48" LANTERNS WITH LANTERN 7-3/4" DIMAMETERS OF 7-3/4 AND 12". More Information
1027 L 50401074: COPPER PATIO TORCH SET (4Cnts /88% 0.P.) Container # 5 (1039 L 50401056: CONDUCTORS 3/PCS LANTERN SET (20% /20% 0.P.) 1029 L 50401074: COPPER PATIO TORCH SET (39% /39% 0.P.)
Item has met the
Items in this offer to help fill open container space:
Min Orders Min 1) 50401074 Needed Order Qty COPPER PATIO TORCH SET 440 1 2) 50401056

1501

FIG. 32A

W®RLD Home Page Outdoor Living Tools & New Close-out FACTORY Home Page Outdoor Living Tools & New Departments FAQ's View My RFQ's Advanced Search U.S. Sample Showroom Help/Conto								
World Wise Co. Account Page Service Options								
Track Recent Orders Ohange Password View/Edit Shipping Address Book Complete Credit Application Log Out								
If you have questions or problems please contact us at 1-888-422-7800 or email us at customerservice@worldfactory.com								
RFQ's								
• View Factory Offers in Response to your RFQ's 1505 • View All Submitted RFQ's • Submit a new RFQ								
Factory Offers in Response to your RFQ's: Responses Pending WorldFactory Review For RFQ's: RFQ #2: GeeWhizBang Digital Camera — Offer #1289 RFQ #2: GeeWhizBang Digital Camera — Offer #1290 RFQ #2: GeeWhizBang Digital Camera — Offer #1291								
In response to RFQ Production Offer Offer Minimum WorldFace 1509 #2 Level Price Closes Order Arrival I								
\$500.00 5/15/2001 100 6/15/2	.001							
In response to RFQ Production Offer Offer Minimum WorldFace#9 Level Price Closes Order Arrival I								
10" WOODWORKING \$400.00 5/15/2001 100 6/17/2								
1513 View All Submitted RFQ's:								
RFQ# Item Status								
42 TEST Received <u>Edit</u> 35 10" WOODWORKING CABINET TABLE SAW Under Review 45 8 SLAT TRADITIONAL PARK BENCH Under Review	<u>rfq</u>							
41 B-DAY SUIT Under Review								
40 NEW KIT Under Review								
39 SHORT STAND W/TAPERED LANTERNS Under review								
8 GEEWHIZBANG DVD PLAYER Buyer Contacted 2 GEEWHIZBANG DIGITAL CAMERA Quotation Generated								
9 GEEWHIZBANG TABLE SAW Quotation Generated								
15 OUTDOOR RUNNING TRACK RFQ Terminated								

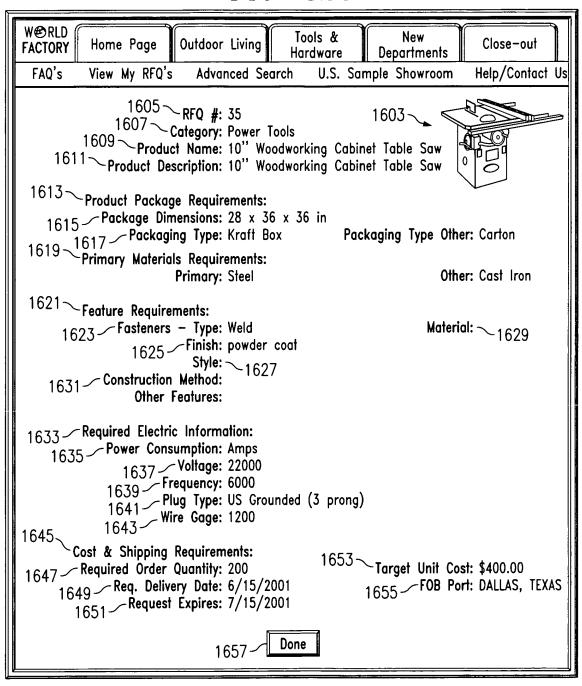
1531

FIG. 32B

W CRLD FACTORY WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES								
About Us Edit Registration View Item Catalog & Items on Offer View RFQ's Help/Contact Us U.S.A. Sam								
World Wise Co Ac	Submit Offer on RFQ World Wise Co. — Account# 6292 — Don Domzalski							
RFQ Item Offer Informat	tion: -1530							
1533 \ \ *I	1537 1541 Minimum *Price Order (\$/Unit	of Order	1551 / Earliest/Possil Production Do	ble				
10" WOODWORKING 250 CABINET, TABLE SAW	Quantity Measure		·	2001				
1535 1539	9 1543	1547	1553					
Comments:		Δ						
1561		▽						
Shipping Information:	-1560							
*Earliest Possible FOB D		▼ 10 ▼	2001					
1563 1565~	1563 *FOB Port: Dallas							
1567∕*Offer Expiration Date: May ▼ 19 ▼ 2001▼								
1569 - Available Ter	rms of Sale: Le	etter of Credit						
	 Bo	ank Transfer						
	Cash on Delivery							
Consignment to World Factory								
Is there regularly scheduled production of this item? Yes								
Finish 1571				,				
<u>Main Meņu</u>		, <u> </u>						

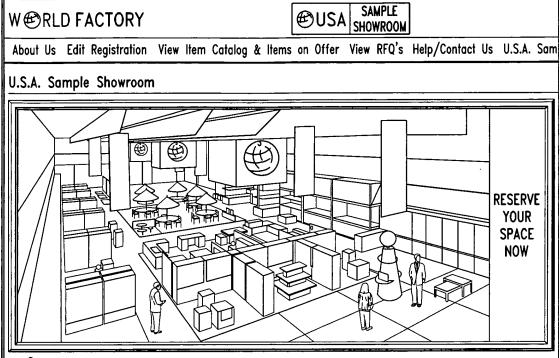
1601

FIG. 32C



1701

FIG. 33A



9m² Year-Round Showroom Space Starting at \$3,600

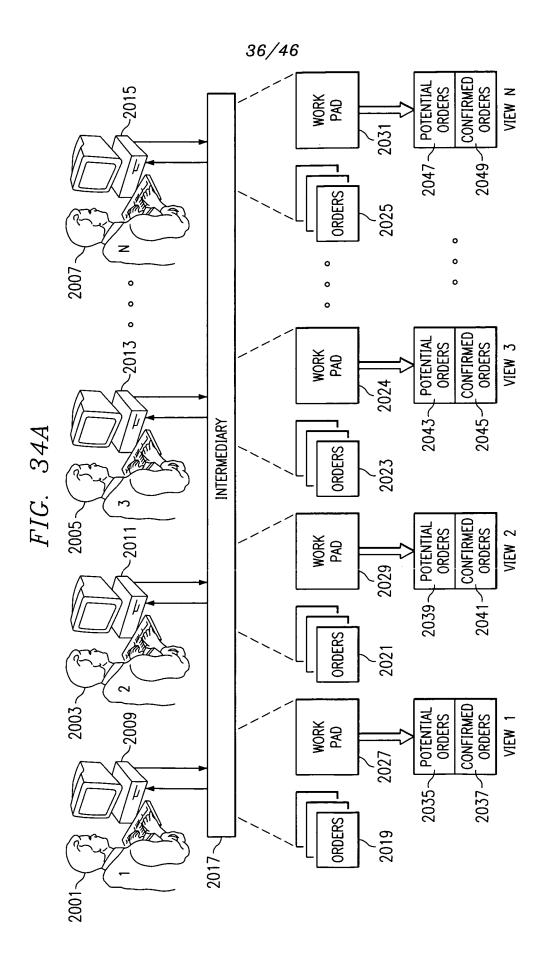
To better serve USA Import Buyers, World Factory is inviting a limited number of suppliers to display products in our USA Sample Showroom. The showroom will allow buyers throughout the USA to see, touch and buy our supplier's merchandise through the World Factory system.

Showroom Benefits Include:

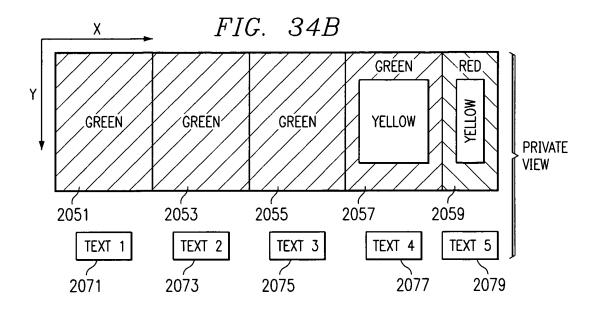
- Professional set—up and display of your products in the USA Sample Showroom.
 Reserve Your Space Here!
- Secure, well-lighted space open only to qualified buyers.
- Showroom is located 5 minutes from Dallas—Fort Worth International Airport, the second I airport in the USA. Our USA buyers can fly in, visit our showroom, purchase merchandise return home within a day.
- Cost efficient sample management.
- Free internet display space for your merchandise on www.worldfactory.com

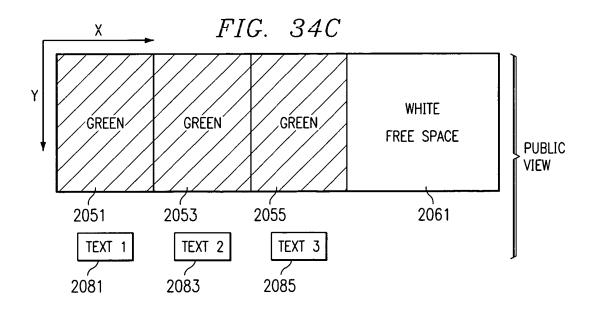
FIG. 33B

W₩	RLD FACTORY	⊕ USA	SAMPLE SHOWROOM		
Client	Space Reservati : World Factory Inc.		1	- Waiting	
Autho	rized Name: Don Domzalski		Approve	ed By:	
Agree	ment Date: 5/15/2001 11:51:59 AM Check here to confirm receipt of Signed	l Aareeme	<u></u> ⊩	ed Date:	Approve
				Monthly Rate	
Code	Description	Monthly Rate	Quantity ———	Total	Total
<u>RFS</u>	Raw Floor Space 9m ²	\$350.00	1	\$350.00	\$4,200.00
<u>FSN</u>	Plus Display Fixtures Nesting Tables	\$50.00	1	\$50.00	\$600.00
<u>FS3</u>	3-Tier Display	\$50.00			
<u>FS4</u>	4-Tier Display	\$50.00			
<u>FSP</u>	Platform	\$25.00		475.00	# 000 00
<u>FSS</u>	Slatwall H Unit	\$75.00		\$75.00	\$900.00
	D' I F' I		10)TAL	\$5,700.00
<u>LDG</u>	Display Fixtures Large Display Case with Glass	\$198.00			
<u>SDG</u>	Large Display Case No Glass	\$148.00			
<u>LDN</u>	Small Display Case with Glass	\$184.00		,	
<u>UW2</u>	Upright Shelf Wall Space 24" deep (0.6m D)	\$198.00			
<u>UW4</u>	Upright Shèlf Wall Space 48" deep (1.2m D)	\$248.00			
<u>SG4</u>	Towers & Slat Grid Wall 48" wide x 96" high (1.2m W x 2.4m H)	\$148.00			
<u>SG9</u>	Towers & Slat Grid Wall 96'' wide x 96'' high (2.4m W x 2.4m H)	4249 00			
<u>NTB</u>	Nesting Tables	\$248.00			
<u>3TD</u>	3-Tier Display	\$198.00			
<u>4TD</u>	4 Tier Display	\$198.00			
<u> PFM</u>	Platform	\$98.00			
<u>SHU</u>	Slatwall H Unit	\$198.00			
	ent Method (select one)			OTAL RAND TOTAL	\$0.00 \$5,700.00
Get o	nual (12 months)—1 payment ne extra month free when selecting annual Annual (6 months)—2 payments	payments		Calculate	Approve

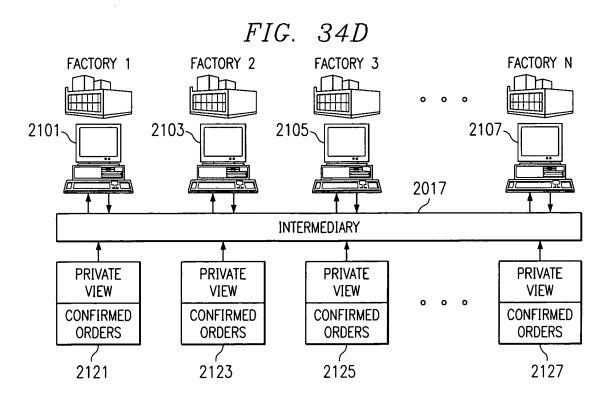


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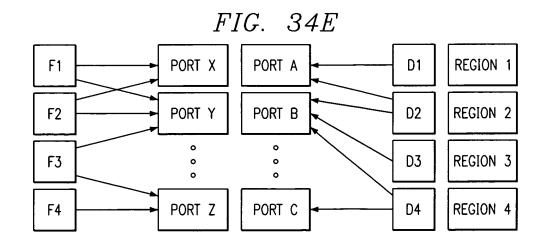


FIG. 35A

W € RLD FACTOR	WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES
 	n View Item Catalog & Items on Offer View RFQ's Help/Contact Us U.S.A. Sam
Registration Informa	ıtion 🔽
Vendor #:	
Add To/Update G.P.:	
*E-mail Address:	A1117@117.com (This will be your Login ID)
*Password:	
Title:	Mr. ▼
*Family Name:	<unknown></unknown>
*Given Name:	<unknown></unknown>
Job Title:	
*Company Name:	
Department:	
Address:	
City:	
State/Province:	
Postal Code:	
*Country:	
*Primary Telephone:	
	Country Code City Code Phone Number
Fax:	Control City Code Cay Number
[]	Country Code City Code Fax Number
Home Page:	*=Required Field
<u> </u>	
Next>>	List Additional Contacts at Your Company Cancel

7IG. 35B

WERLD FACTORY WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES About Us Edit Registration View Item Catalog & Items on Offer View RFQ's Help/Contact Us U.S.A. Sample Showro
Company Profile \Box 1. Type of Business: (Please check all that apply)
🔲 Distributor 🔛 Manufacturer 🔛 Importer 🔲 Trading Company
2. Number of sub-vendors who supply your company:
O 11-100 O 100+
3. Approximate annual sales of your company:
O Under \$1 million O \$1-5 million O \$5-24 million O \$25-100 million O 0ver \$100 million
4. Your major export markets (both direct and indirect). Check any that apply:
ie 🔲 Eastern Europe
☑Northern Asia
5. Check any Payment Methods You Accept:
🔲 Letter of Credit 🔲 Bank Transfer 🔲 Cash on Delivery 🥅 Consignment
Bremerhaven Fuzhou Klang
Lij Vingdao
Kaohslung
Next>> Cancel

FIG. 35C

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W € RLD FACTORY WHERE BUSINESSES B	UY DIRECT FROM THE WORLD'S FACTORIES
About Us Edit Registration View Item Catalog & Items	on Offer View RFQ's Help/Contact Us U.S.A. Sam
☐Category Information ☐	
Your Major Product Categories: (Check one or a	ll that apply)
🔟 Outdoor Living	Household
🗖 Accessories & Seasonal	🗖 Household Items
🔲 Benches	💻 Kitchen
☐ Brass Garden & Outdoor Accessories	Mrives, Silverware, Flatware
☐ Fountains	☐ Camera & Electronics
Grills, Chimoneas	Camera
☑ Outdoor Furniture	☐ Computer
Utdoor Lighting	☐ Stereo
☐ Planters ☐ Tools	□ Telephone □ TVs
□ Tools □ Umbrellas	ובין ועל ☐ Domestic
□ Umbreilas Stands	□ bomesne □ Bath
☐ Men's Clothing	Bed Accessories
Quterwear	Closet Accessories
Women's Clothing	☐ Sheets
☐ Outerwear	Towels
New Departments	Window Treatments
🗖 Aluminum Cases	🗖 Entertainment
🔲 Bathrobes & Towels	CDs
Desks	Musical Instruments
☐ Fire Sets & Screens	☐ Tapes
☐ Gift	□ Videos
☐ Picnic Baskets	☐ Travel & Accessories
☐ Tableware	☐ Accessories
Telescopes & Binoculars	☐ Briefcase, Wallets & Organizers
□ Pool & Patio	□ Luggage □ Close Outs
Fountains, Ponds, Pumps Description Food Accessories	☐ Benches & Gliders
Hardware & Tools	Chairs
Hand Tools	New Closeouts
Power Tools	Tables
☑ Wagons & Hand Trucks	☐ Interior
☐ Seasonal	Office
☐ Christmas	🔲 Briefcases & Travel Bags
☐ Halloween	Chairs
Memorial Day	🗖 Desks
☑ <u>Sp</u> orting Goods	☐ Home
☐ Baseball	☐ Medical
□ Basketball	□ Disposable Items
☐ Bicycle	Equipment
☐ Fishing ☐ Hiking ☐ Football ☐ Ski	☐ Hospital Use
	Nursing Home Use
Golf Soccer Next>> Car	ICEI

FIG. 35D

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W CRLD FACTORY WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES	
About Us Edit Registration View Item Catalog & Items on Offer View RFQ's Help/Contact Us U.S.A. Sc	ım
◯Upload Product Category Pictures ◯	
Outdoor Living Upload Category Picture	
Outdoor Furniture	
Sporting Goods	
Complete Registration	

FIG. 36A

W € RLD FACTORY WHERE BUSINESSES I	BUY DIRECT FROM TH	E WORLD'S FACTORIES
About Us Edit Registration View Item Catalog & Items	on Offer View RFQ's	Help/Contact Us U.S.A. San
☐ltem Catalog ☐ World Wise Co — Account#	6185 — Robert Sayr	ner
Add New Item		
Item Catalog		
Sorting Options: Item SKU		
Item		ltem Status
1213-GROOVY TIMES SKATEBOARD	VIEW CATALOG	ACCEPTED
1220-DUKES OF HAZZARD SWEATSHIRT	VIEW CATALOG	ACCEPTED
123-HOLIDAY WREATH	VIEW CATALOG	ACCEPTED
1231321-DRILL	<u>VIEW CATALOG</u>	ACCEPTED
2001-PING PONG SET	<u>VIEW CATALOG</u>	ACCEPTED
35649846-SUNDIAL BIRD FEEDER	VIEW CATALOG	ACCEPTED
<u>4564561656-TERST_TES</u>	<u>VIEW CATALOG</u>	IN REVIEW
4568912321-DOVER FOLDING CHAIR	<u>VIEW CATALOG</u>	ACCEPTED
<u>50107082-MY DESK</u>	VIEW CATALOG	ACCEPTED
56498798-3-TIER SQUARE PLANT STAND	<u>VIEW CATALOG</u>	ACCEPTED
5678-PINBALL MACHINE	VIEW CATALOG	ACCEPTED
6498765154-POLYRESIN WALL CLOCK	VIEW CATALOG	ACCEPTED
65431876541-ROUND TWO-TIER PLANT STAND	VIEW CATALOG	ACCEPTED
654987123-TESTER	VIEW CATALOG	IN REVIEW
654987451-INK PEN	VIEW CATALOG	IN REVIEW
67981546-ANGEL RAIN GAUGE	VIEW CATALOG	ACCEPTED
789456-AMERICAN SPRUCE CHRISTMAS TREE	VIEW CATALOG	ACCEPTED
87946456-MILANO DINING ARMCHAIR	VIEW CATALOG	ACCEPTED
89746-2-TIER ROSE PLANTER	VIEW CATALOG	ACCEPTED
9874613165-CLASSIC CEDAR GLIDER	VIEW CATALOG	ACCEPTED
CAP1-BASEBALL CAP	VIEW CATALOG	ACCEPTED
PUTTERK-KIDDIE PUTTER	VIEW CATALOG	ACCEPTED
Items on Offer at WorldFactory		
*Order quantities shown are for informational pu		
products is made or implied, until a purchase or	rder has been issued	by an authorized
WorldFactory.com_representative		
Sorting Options: Offer ID		

FIG. 36B

			A
Offer ld: 365			
Expires: 10/1/00			
FOB Date: 11/30/00			
Status: ACTIVE Met Offer Minimum:			
I ltem	Quantity Ordered	Minimum	Status
1. 4568912321-DOVER FOLDING CHAIR	374	460	ACCEPTED
Offer Id: 366			7,002, 125
Expires: 10/30/00			
FOB Date: 11/30/00			
Status: ACTIVE			
Met Offer Minimum:	0 19 0 1	14	CL-L
Item	Quantity Ordered	Minimum 200	<u>Status</u>
1. 4568912321-DOVER FOLDING CHAIR 2. 87946456-MILANO DINING ARMCHAIR	80	200 300	ACCEPTED ACCEPTED
3. 9874613165-CLASSIC CEDAR GLIDER		150	ACCEPTED
\square			
Offer Id: 367			
Expires: 1/1/00			
FOB Date: 1/1/00			
Status: IN REVIEW			
Met Offer Minimum:	Occambility Ondonad	Minimum	Ctatus
	Quantity Ordered	Minimum 100	<u>Status</u> IN REVIEW
0ffer ld: 370		100	IN INLAIDA
Expires: 12/1/01			
FOB Date: 1/2/02			
Status: IN REVIEW			
Met Offer Minimum:			
Item	Quantity Ordered	<u>Minimum</u>	<u>Status</u>
1. 654987123-TESTER		200	IN REVIEW
Offer Id: 371			
Expires: 1/2/00 FOB Date: 1/2/01			
Status: IN REVIEW			
Met Offer Minimum:			
ltem .	Quantity Ordered	<u>Minimum</u>	<u>Status</u>
1. 1213-GROOVY TIMES SKATEBOARD	·	1	ACCEPTED
Offer Id: 372			
Expires: 2/1/01			
FOB Date: 2/2/01 Status: IN REVIEW			
JIMIMS. III INLITER			

FIG. 36C

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Met Offer Minimum: Item 1. 1213-GROOVY TIMES SKATEBOARD	Quantity Ordered	Minimum 12	<u>Status</u> ACCEPTED
Offer Id: 373 Expires: 1/1/00 FOB Date: 1/1/00 Status: IN REVIEW Met Offer Minimum:			
Item 1. 1213-GROOVY TIMES SKATEBAORD	Quantity Ordered	Minimum 34	<u>Status</u> ACCEPTED
Main Menu			

FIG. 36F

W € RLD FACTORY WHERE BUSINESSES	BUY DIRECT FROM THE WORLD'S FACTORIES			
About Us Edit Registration View Item Catalog & Ite	ms on Offer View RFQ's Help/Contact Us U.S.A. Sam			
◯Submit Offer on RFQ ◯ World Wise Co. — Account# 6185 — Robert Sayner				
RFQ Item to be Offered: 65431876541-ROUND TWO-TIER PLANT STAND				
If you wish to submit an individual offer for this item only, simply press Next.				
Next >>				
Multiple Item Offer Option Help If items below will be available at the SAME TIME in the SAME COUNTER as the item above, you may offer them together as a multiple item offer. The Muliple Item Offer option helps buyers meet your required minimums faster and promotes sales.				
Select items to add to offer from the list below and press the Next button.				
1213-GROOVY TIMES SKATEBOARD	5678-PINBALL MACHINE			
1220-DUKES OF HAZZARD SWEATSHIRT	6498765154-POLYRESIN WALL CLOCK			
123-HOLIDAY WREATH	654987123-TESTER			
1231321-DRILL	654987451-INK PEN			
2001-PING PONG SET	67981546-ANGEL RAIN GAUGE			
35649846-SUNDIAL BIRD FEEDER	789456-AMERICAN SPRUCE CHRISTMAS TREE			
4564561656-TERST TES	89746-2-TIER ROSE PLANTER			
50107082-MY DESK	cap1-BASEBALL CAP			
56498798-3-TIER SQUARE PLANT STAND Dutterk-KIDDIE PUTTER				
Next >>				

FIG. 36D

W€RLD Home Page Out	MANAR LIVINA III	Tools & ardware	New Departments	Close-	-out
FAQ's View My RFQ's	Advanced Search	U.S. Sai	mple Showroom	Help/Co	ontact Us
Order Pad	Factory Of	fer – Multi	ple Items What's	s This?	
Last item purchased: POINSETTIA GIFT BASKET Total Items: 3 Subtotal: \$9,913.50 View Order Pad	FRO	IGS IN BOAT	WALL MOUNT T	HERMOMET	ER
11000 01001 1000	Offer Number:	347			
Browse Departments Accessories & Seasonal	Offer Expires: FOB Date:	10/1/00 12/30/00	1		
Garden & Lighting Arches & Trellises Bird Baths & Feeders Clocks & Thermometers Fountains Garden Tools Lighting Other Accessories Planters Sun Dials & Rain Gauges Torches & Lanterns Hearth & BBQ BBQ Hearth & Fireplace	Quantity Ordered Production Run Minimum: Min Order: In Multiples of: Price: Order Quantity:		SOLID BRASS, P More I	OLISHED V	- 11
Home Decor Outdoor Furniture Aluminum Benches Cast Aluminum Gazebos	Container Builder				
Rattan Umbrellas & Cushions Wood Cedar	Items in this of	fer to help	fill open contai	ner space Quantity	
Teak Wrought Iron Premiums & Gifts Fountains Picnic Sets & Tailgaits	1) WALL MOUNT 2) SPHERE GALII 3) "KEEP OFF T	EO SUNDIAI		Ordered 110 90	Needed 110 90 100

FIG. 36E

W CRLD FACTORY WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES
About Us Edit Registration View Item Catalog & Items on Offer View RFQ's Help/Contact Us U.S.A. Sam
Submit Offer on RFQ√ World Wise Co. — Account# 6185 — Robert Sayner
Item Offer Information:
Enter Multiple Item Offer Minimum: <u>Example</u>
O 20 foot container
O 40 foot container OUS Dollar Minimum or more total value
*Minimum *Price *Maximum Earliest Possible Item Order (\$/Unit of Order Production Date <u>Help</u> Quantity Measure) Quantity
ROUND TWO-TIER — — — — — — — — — — — — — — — — — — —
3-TIER SQUARE -MonthDayYearYear-
PLANT STAND
Comments:
Shipping Information:
*Earliest Possible FOB Delivery Date: —Month— — —Day— ——————————————————————————————
*FOB Port:
*Offer Expiration Date: ─Month─ ▼
Available Terms of Sale: Letter of Credit
Bank Transfer
Cash on Delivery
Consignment to World Factory
Is there regularly scheduled production of this item? Yes
Finish
Main Menu